表二、進階演講手冊內容 ADVANCED MANUALS

ADVAINGED IVIANUALS		— The Nonteenmeal Addience	14 : 1 : 13 : 1
		Presenting a Technical Paper	技術論文
		■ The Team Technical Presentation	團隊報告
%226-A The Entertaining Speaker	趣味演講	226-I Persuasive Speaking	勸說演講
The Entertaining Speech	趣味演講	The Winning Attitude	志在必勝
Resources for Entertainment	趣味資源	Closing the Sale	促銷技巧
Make Them Laugh	令人捧腹	Training the Sales Force	行銷訓練
A Dramatic Talk	戲劇效果	The Sales Meeting	行銷會議
Speaking After Dinner	餐後演講	The Team Sales Presentation	團隊促銷
226-B Speaking to Inform	報導演講	226-J Communicating on Television	電視溝通
The Speech to Inform	報導演講	Straight Talk	電視短論
Resources for Informing	報導資源	The Talk Show	電視交談
■ The Demonstration Talk	展示說明	When You're the Host	主持節目
A Fact-Finding Report	真相報告	The Press Conference	記者訪問
The Abstract Concept	抽象觀念	Training on Television	電視教學
%226- C Public Relations	公關演講	%226-K Storytelling	故事講述
■ The Public Relations Speech	公關演講	The Folk Tale	民間故事
Resources for Goodwill	善意資源	Let's Get Personal	親身經歷
■ The Persuasive approach	勸說演講	The Moral of the Story	寓義故事
Speaking Under Fire	敵意聽眾	■ The Touching Story	感人故事
The Media Speech	媒體演講	■ Bringing History to Life	歷史重現
%226-D The Discussion Leader	主持討論	226-L Interpretive Reading	詮釋朗讀
■ The Seminar Solution	研討尋解	Read a Story	故事講述
■ The Round Robin	輪流發言	■ Interpreting Poetry	詩歌詮誦
Pilot a Panel	小組討論	The Monodrama	獨白表演
Make It Make Believe	角色扮演	■ The Play	戲劇詮釋
■ The Workshop Leader	研習領導	■ The Oratorical Speech	經典演講
%226-E Specialty Speeches	特殊演講	226-M Interpersonal Communication	人際溝通
Speak Off the Cuff	即席演講	Conversing with Ease	從容面對
Uplift the Spirit	鼓舞精神	The Successful Negotiator	成功談判
Sell A Product	產品促銷	■ Diffusing Verbal Criticism	化解批評
Read Out Loud	當眾朗讀	■ The Coach	指導勸說
■ Introduce the Speaker	引介講者	Asserting Yourself Effectively	當機立斷
%226-F Speeches by Management	主管演講	226-N Special Occasion Speeches	慶典演講
■ The Briefing	簡報技巧	Mastering the Toast	祝酒主講
■ The Technical Speech	技術報告	Speaking in Praise	讚頌演講
Manage and Motivate	管理激勵	Joining in the Roast	謔而不虐
■ The Status Report	現況報告	Presenting an Award	頒獎演說
Confrontation	衝突處理	Accepting an Award	受獎演說
226-G The Professional Speaker	職業演講	226-O Humorously Speaking	幽默演講
■ The Keynote Address	專題演講	■ Warming Up Your Audience	開懷暖場
Speaking to entertain	趣味演講	Leave Them with a Smile	笑意猶存
The Sales Training Speech	行銷訓練	Make Them Laugh	令人捧腹
The Professional Seminar	專業研討	Keep Them Laughing	妙語如珠
■ The Motivational Speech	激勵演講	■ The Humorous Speech	幽默演講

技術簡報

技術簡報

提案說明

行外聽眾

%226-H *Technical Presentations*

■ The Technical Briefing

■ The Nontechnical Audience

■ The Proposal